



December 3, 2010

Dear Valued Customer:

In 2010 Abbott completed the acquisition of Solvay Pharma Canada, Inc. (now known as Abbott Products Inc.). We are pleased to inform you that we are now fully integrating all products and processes into Abbott's product portfolio.

If you have been purchasing products directly from Abbott in the past, the only change for you will be that you will now be able to purchase both Abbott and Abbott Products Inc. products directly from Abbott.

If you have been purchasing Abbott Products Inc. products from a wholesaler or distributor, through electronic data interchange (EDI) or through the CPDN network, there will be changes to your ordering, returns and financial transactions. These changes are described in detail below.

Please share this information with all departments in your organization that will be affected by these changes.

Effective **January 4, 2011**, please place all orders directly with Abbott. Between now and January 4, please continue to place orders as you normally would, keeping the following timeline in mind.

Wednesday, December 22, 2010

- The last day to place orders through Abbott Products Inc. Customer Service. Orders placed with Abbott Products Inc. prior to 3:00 p.m. (EST) will be processed and shipped in the usual manner.

December 23, 2010 to January 3, 2011

- No orders for Abbott Products Inc. products will be processed or shipped during this time.
- Abbott Products Inc. products will not be available through CPDN. Final orders will be shipped from CPDN **December 28, 2010**.
- All backorders with Abbott Products Inc. will be cancelled on **December 23, 2010**.

December 31, 2010 to January 3, 2011

- Order desk will be closed.

ELECTRONIC DATA INTERCHANGE (EDI):

- As of **December 22, 2010** at 3 p.m. (EST), Abbott Products Inc. will no longer be able to accept EDI transactions for product purchases.
- Beginning **January 4, 2011**, your EDI group may begin including all products with their normal communication to Abbott.

NARCOTIC & CONTROLLED DRUG ORDER PROCESSING:

Effective **January 4, 2011**, for customers ordering narcotic/controlled drugs (other than in Newfoundland), please address scripts as follows:

Abbott Laboratories, Limited
 C/O Accuristix
 109 Summerlea Road
 Brampton, ON
 L6T 4P6
 Tel.: (905) 712-7234
 Toll Free: 1-866-456-7770
 Fax: 1-800-768-1976

For Newfoundland-based customers, please address scripts as follows:

For Kadian and Ultiva products:

Provincial Medical Supplies
 P.O. Box 13427
 51 Pippy Place
 St. John's, NL
 A1B 4B7
 Tel.: (709) 754-3033
 Toll Free: 1-800-563-8755
 Fax: (709) 754-3014

For Marinol and Androgel products:

Abbott Laboratories, Limited
 C/O Accuristix
 109 Summerlea Road
 Brampton, ON
 L6T 4P6
 Tel.: (905) 712-7234
 Toll Free: 1-866-456-7770
 Fax: 1-800-768-1976

PRODUCTS LISTING:

The attached product listing identifies the OLD Abbott Products Inc. product codes and the NEW Abbott product codes.

PAYMENT TERMS:

Effective **January 4, 2011**, the following payment terms will apply to all products purchased from Abbott.

Terms: Retail: 1% 15 days, Net 30, Hospitals and others: Net 30.

STANDARD TERMS AND CONDITIONS:

The most current version of the Standard Terms and Conditions can be found on www.abbott.ca under Contact us/Customer Service/Ordering Information.

RETURNED GOODS POLICY:

Abbott Products Inc. products will be affected by a change in return policy as follows:

As of **January 4, 2011**, Abbott's return policy will take effect. This policy is consistent with Abbott's current Standard Terms and Conditions. Please note that Marinol and Influvac are non-eligible items for return. All other Abbott Products Inc. products will be creditable up to six months post-expiry.

1. All qualified Abbott pharmaceutical products up to six months post-expiry are eligible for a 100% credit. Expired part-bottles in their original container will be credited up to six months post-expiry.
2. All requests for authorization for the return of controlled drugs or narcotics must be made to the servicing distribution centre's Qualified Person In Charge (QPIC). All qualified Abbott controlled drugs and narcotics up to six months post-expiry are eligible for a 100% credit.
3. For credit to be issued, all returns must be approved by a customer service representative prior to shipment. Products not purchased through Abbott directly should be returned to the point of purchase.
4. **NON-ELIGIBLE ITEMS:** The following merchandise is sold on a non-returnable basis: Diagnostic products, Hydrasorb, Survanta, Norvir capsules, Kaletra capsules and oral solution, Synagis, Humira, Calcijex, Lupron 14 days, Nimbex, Prevacid capsules, Prevacid FasTab, Marinol and Influvac.

CUSTOMER SERVICE:

As of January 4, 2011	(514) 832-7333 or 1-800-567-2226 Fax: 514-832-7251
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INVOICE PAYMENTS, CREDIT & ACCOUNTS RECEIVABLE OPERATIONS:

Effective **January 4, 2011**, invoices for purchases of Abbott Products Inc. products will reflect Abbott lockbox information. There are no changes to the Abbott lockbox addresses. You will receive combined invoices for Abbott and Abbott Products Inc. products. All remittance and resolution will be handled by Abbott Accounts Receivable.

- Invoices for shipments made by Abbott Products Inc. prior to **January 4, 2011** should be paid to the Abbott Products Inc. lockbox.
- **December 22, 2010** will be the last day of operation for Abbott Products Inc. Customer Relations and Accounts Receivable. Abbott will be responsible for resolution of claims and invoices for all Abbott Products Inc. receivables after this date.

ACCOUNTS RECEIVABLE AND CREDIT:

As of January 4, 2011	William Raposo (514) 832-7189 or 1-800-465-8242 ext. 7189 Fax: 514-832-7852
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We are looking forward to continuing to provide you with the high levels of products and customer service that you have become accustomed to when partnering with Abbott – a global, broad-based health care company devoted to the discovery, development, manufacturing and marketing of pharmaceuticals and medical products, including nutritionals, devices and diagnostics.

I would like to take this opportunity to wish you a happy and healthy holiday season and New Year. Thank you for your continued business.

Sincerely,



David Simpson
Director, External Operations
Abbott Laboratories, Limited

ABBOTT PRODUCTS INC. / PRODUITS ABBOTT
(formerly/anciennement Solvay Pharma Inc.)

Product name Nom du produit	Description Désignation	DIN	UPC	Old / Ancien	New / Nouveau	Unit size
				Product number / Code de produit		
◇ ANDROGEL®	2.5 g gel per unit dose packet / 2,5 g de gel par sachet à dose unique	02245345	055873030258	1051095	01011902	30
◇ ANDROGEL®	5.0 g gel per unit dose packet / 5,0 g de gel par sachet à dose unique	02245346	055873030500	1051096	01011903	30
◇ ANDROGEL®	One metered dose pump, each containing 60 actuations of 1.25 g of gel Une pompe à dose mesurée, permettant 60 actionnements, chacun délivrant 1,25 g de gel	02249499	055873030005	1051097	01023002	2
CREON† 5 MINIMICROSPHERES™	Capsules / Capsules	02239007	055873005058	1051520	0W314099	100
CREON† 10 MINIMICROSPHERES™	Capsules / Capsules	02200104	055873005102	1062359	0W313099	100
CREON† 25 MINIMICROSPHERES™	Capsules / Capsules	01985205	055873005256	1062360	0W124099	100
Pr DICETEL®	50-mg Tablets / Comprimés à 50 mg	01950592	055873007007	1033147	0W139702	4 x 25
Pr DICETEL®	100-mg Tablets / Comprimés à 100 mg	02230684	055873007106	1033148	0W138713	5 x 20
Pr INFLUVAC®	Influenza vaccine, surface antigen, inactivated Vaccin antigrippal, antigène de surface, inactivé	02269562	055873035000	1070428	0W184010	1 x 10
Pr LIPIDIL MICRO†	200-mg Capsules / Capsules à 200 mg	02146959	772672469590	204350	0W003751	2 x 15
Pr LIPIDIL SUPRA†	100-mg Tablets / Comprimés à 100 mg	02241601	772672416013	506330	0W202775	3 x 10
Pr LIPIDIL SUPRA†	160-mg Tablets* / Comprimés* à 160 mg	02241602	772672416020	506333	0W002775	3 x 10
Pr LIPIDIL EZ†	48-mg Tablets* / Comprimés* à 48 mg	02269074	772672000489	203022	0W039775	3 x 10
Pr LIPIDIL EZ†	145-mg Tablets* / Comprimés* à 145 mg	02269082	772672001455	203020	0W037775	3 x 10
Pr LUVOX†	50-mg Tablets / Comprimés à 50 mg	01919342	055873009100	1038570	0W151751	2 x 15
Pr LUVOX†	100-mg Tablets / Comprimés à 100 mg	01919369	055873009209	1038571	0W150751	2 x 15
Ⓝ MARINOL®	2.5-mg Capsules / Capsules à 2,5 mg	00611190	055873031002	1051000	0W541060	60
Ⓝ MARINOL®	5-mg Capsules / Capsules à 5 mg	00611204	055873032108	1051117	01063060	60
Pr SERC®	16-mg Tablets / Comprimés à 16 mg	02243878	055873008202	1020687	0W085702	4 x 25
Pr SERC®	24-mg Tablets / Comprimés à 24 mg	02247998	055873008240	1028016	0W086713	5 x 20
Pr TEVETEN®	400-mg Tablets / Comprimés à 400 mg	02240432	055873014203	1058955	0W546722	2 x 14
Pr TEVETEN®	600-mg Tablets / Comprimés à 600 mg	02243942	055873016108	1058956	0W451722	2 x 14
Pr TEVETEN® PLUS	600/12.5-mg Tablets / Comprimés à 600/12,5 mg	02253631	055873016603	1035757	0W362722	2 x 14

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Lipidil † Registered Trademark Fournier Industrie et Santé S.A. Licensed use by Fournier Pharma Inc., Montréal, QC H3A 2R7

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